Company presentation

Investment highlights

cyviz

1	Unique solution suite with a consistent experience across a broad range of applications

2	Cyviz provides collaboration rooms which are easy to <u>deploy</u>, easy to <u>use</u> and easy to <u>support</u>

3	Complete turnkey offerings based on in-house technology and industry leading partners

4	Solutions validated by a global blue chip customer base showing high customer satisfaction

5	High visibility from repeat sales and focus on increasing share of recurring revenues

6	A global and competent organization with a clear strategy to capitalize on collaboration trends

Cyviz is a leading provider of advanced collaboration solutions

Cyviz has a new approach to collaboration environments

- Cyviz provides solutions for digital collaboration in meeting rooms and command & control centers

- Cyviz' in-house developed software platform and hardware is integrated with third party technology into standardized turnkey solutions which are:
  - Easy to deploy
  - Easy to use
  - Easy to support

- COVID created a work-from-home shift which has quickly expanded into discussions around the future workplace
  - New workplace models expected to emerge characterized by hybrid meetings driven by virtualized teams and digital collaboration

Illustration of meeting room provided by Cyviz

"More than ever, the physical workplace will be about essentially human activities: collaborating, connecting, social interactions, creative collisions, innovating, exploring and learning – supported and augmented by digital technologies."
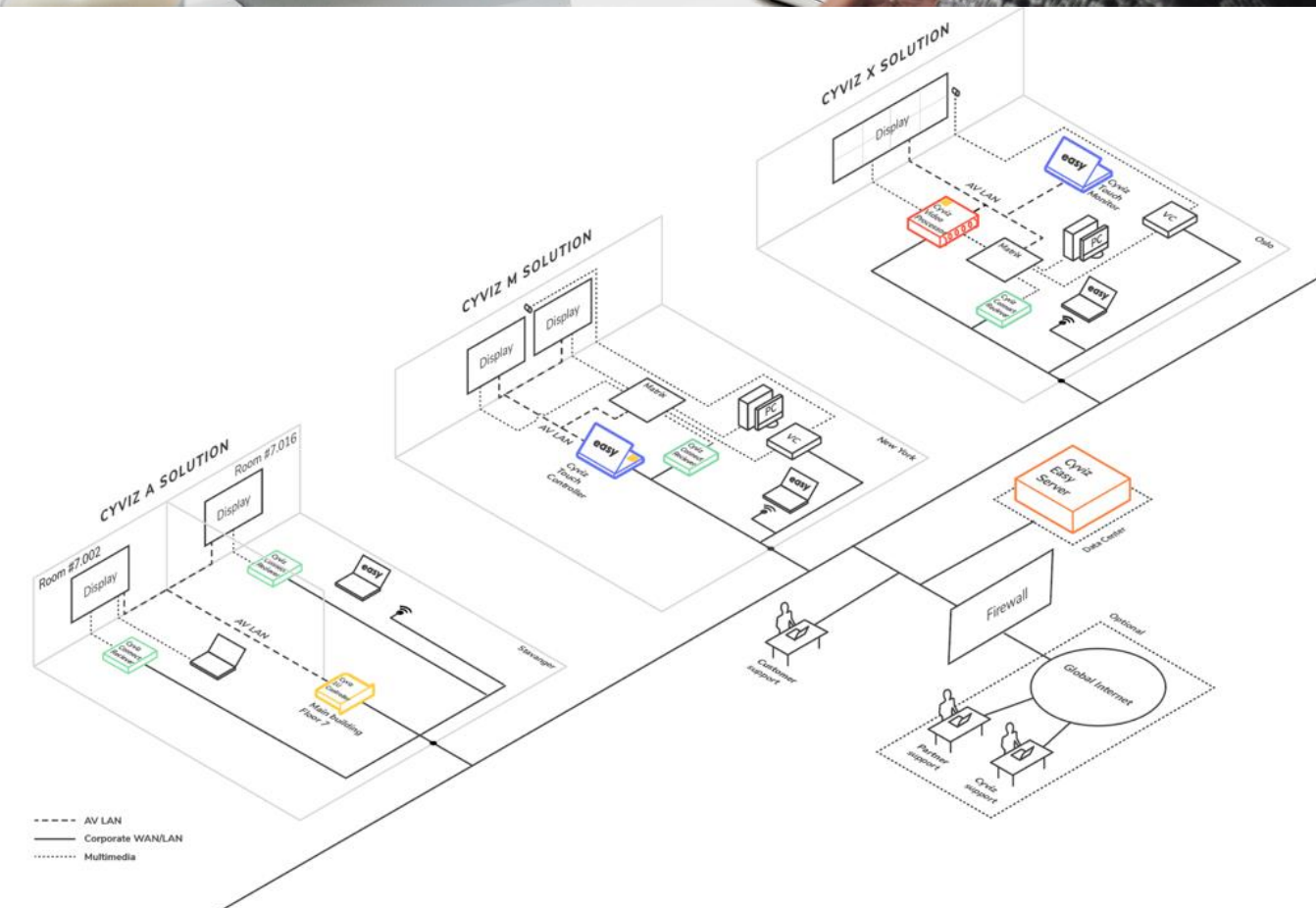- Deloitte

The Cyviz Easy platform is the backbone of all solutions

Platform highlights

Cyviz Easy is a complete **platform** for controlling and managing a wide range of meeting, collaboration and control rooms
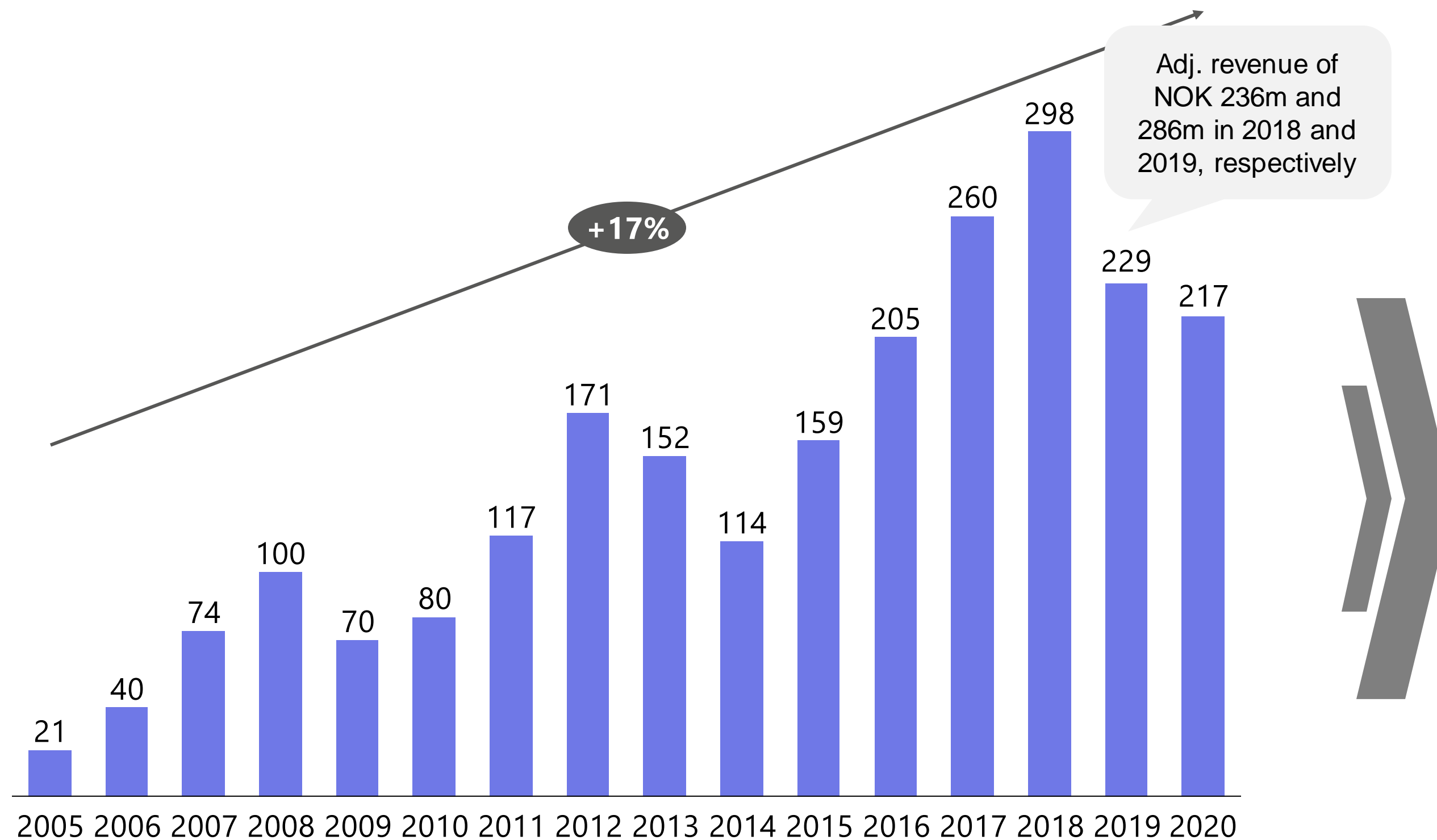
Key characteristics

- One of the industry's most comprehensive platform for control, management and support

- Based on portfolio of standardized, configurable and upgradable software

- Consistent user experience across products and room types

- Simplifies deployment processes and reduces cost of ownership

- Robust architecture ensuring high availability for business-critical systems

- Built for IT centric organizations with centralized support functions

- In process of building a cloud-based backbone enabling a multi-tenant, "everything-as-a-service" and new revenue streams

A global strategic partner for the most demanding command & control and collaboration needs
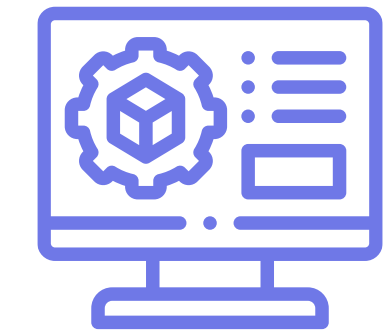
CYVIZ

Revenue development (NOKm)

Adj. revenue of NOK 236m and 286m in 2018 and 2019, respectively

+17%

Year	Value
2005	21
2006	40
2007	74
2008	100
2009	70
2010	80
2011	117
2012	171
2013	152
2014	114
2015	159
2016	205
2017	260
2018	298
2019	229
2020	217

Key highlights

NOK 1.3bn in accumulated revenue last 5 years

>1,000 solutions delivered last 5 years

FORTUNE 500

500+ large enterprises and government bodies as customers

18 experience centers across the world

Substantial track record established from servicing many of the most demanding clients worldwide

Consistent experience from the most complex environments to standard meeting spaces

cyviz

Predictable and reliable user experience

A robust shared platform

Remote monitoring, upgrade and support

HIGH-END MEETING ROOMS
45%

Rooms for multiple participants to make decisions, connecting multiple locations and visual resources with high quality

- High quality audio-visual experience
- Share multiple sources
- Dynamically engage with content
- Engaging remote resources

COMMAND & CONTROL ROOMS
36%

Dynamic control rooms and operations centers delivering situational awareness serving multiple operators in real-time

- Built for 24/7 operations
- Designed for complex problem solving
- Adhering to advanced security requirements
- Engaging remote resources

MULTIPURPOSE SPACES
16%

Spaces designed to deliver experiences, for customers, partners or employees. Maximizing utilization of facilities and creating versatile environments

- Multipurpose use of space
- Visual engagement with content
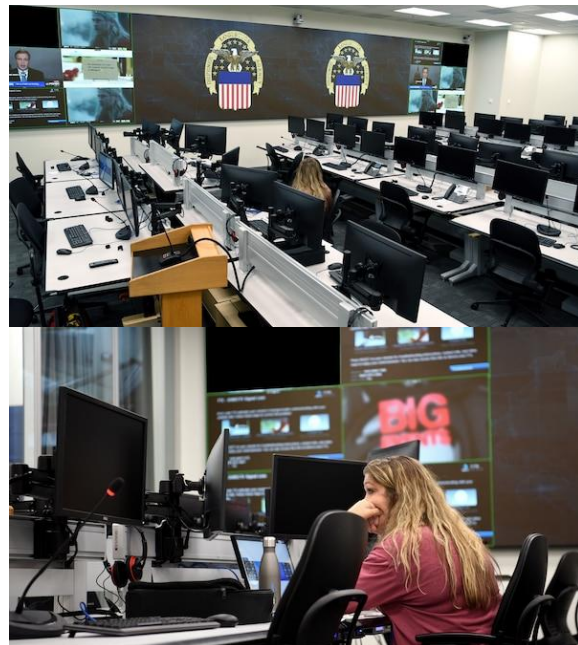- Engaging remote resources

Powered by the Cyviz Easy Platform

Examples of deliveries

Secure Agency Synchronization Operations Center for US Defense

- Mission-critical, top-security level defense systems delivered for the U.S. Defense Logistics Agency (DLA) at Fort Belvoir in Virginia for a secure Agency Synchronization Operations Center (ASOC)
- USD 4.5m project contributing to expand footprint and value delivered to DLA. DLA sources all supplies and systems to the Department of Defense

Collaboration hub fuelling innovation and talent acquisition in wells and drilling operations
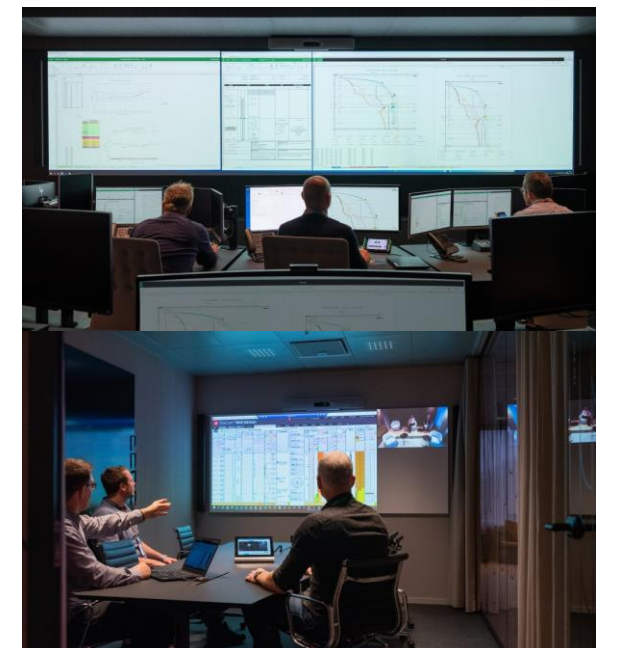
- Aker BP is an oil exploration and development company focusing on petroleum resources on the Norwegian Continental Shelf employing over 1,300 staff.
- They are investing in modern and engaging spaces to promote cross-functional collaboration and remote operations
- The Onshore Collaboration Center in Stavanger was deployed in November 2019 and has been instrumental to maintaining operation during Covid-19

Remote control rooms of scale to leverage synergies through co-location
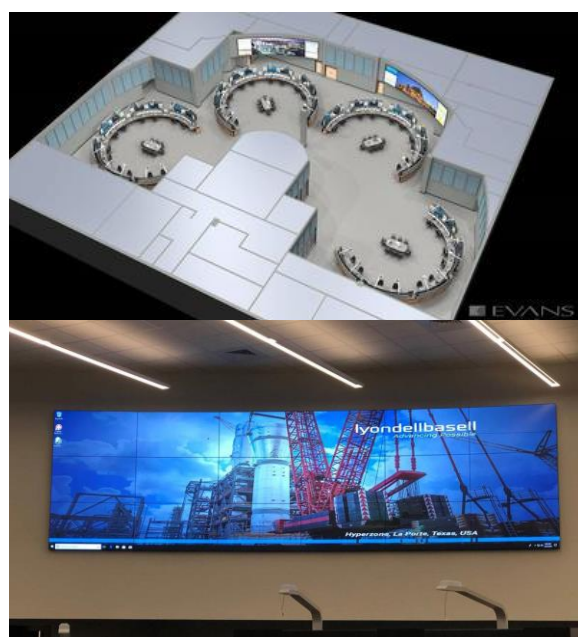
- LyondellBasell, one of the largest plastics, chemicals and refining companies in the world, relocated their entire operations and employees to two Remote Operational Control Rooms for their refining facilities in Texas
- The USD 1.6m project included two identical dual Cyviz P1837 systems with room for over 40 operators working in real-time production monitoring and management

High-end collaboration spaces for top executives at Standard Chartered Bank

- The global Standard Chartered Bank has continued the Cyviz standardization with a high-end installation in Singapore
- The first projects were delivered to the London HQ recently. Additional connected solutions are being deployed in key locations to enhance collaboration across borders

Cyviz has a clear and proven value proposition

1. MULTIPURPOSE COLLABORATION
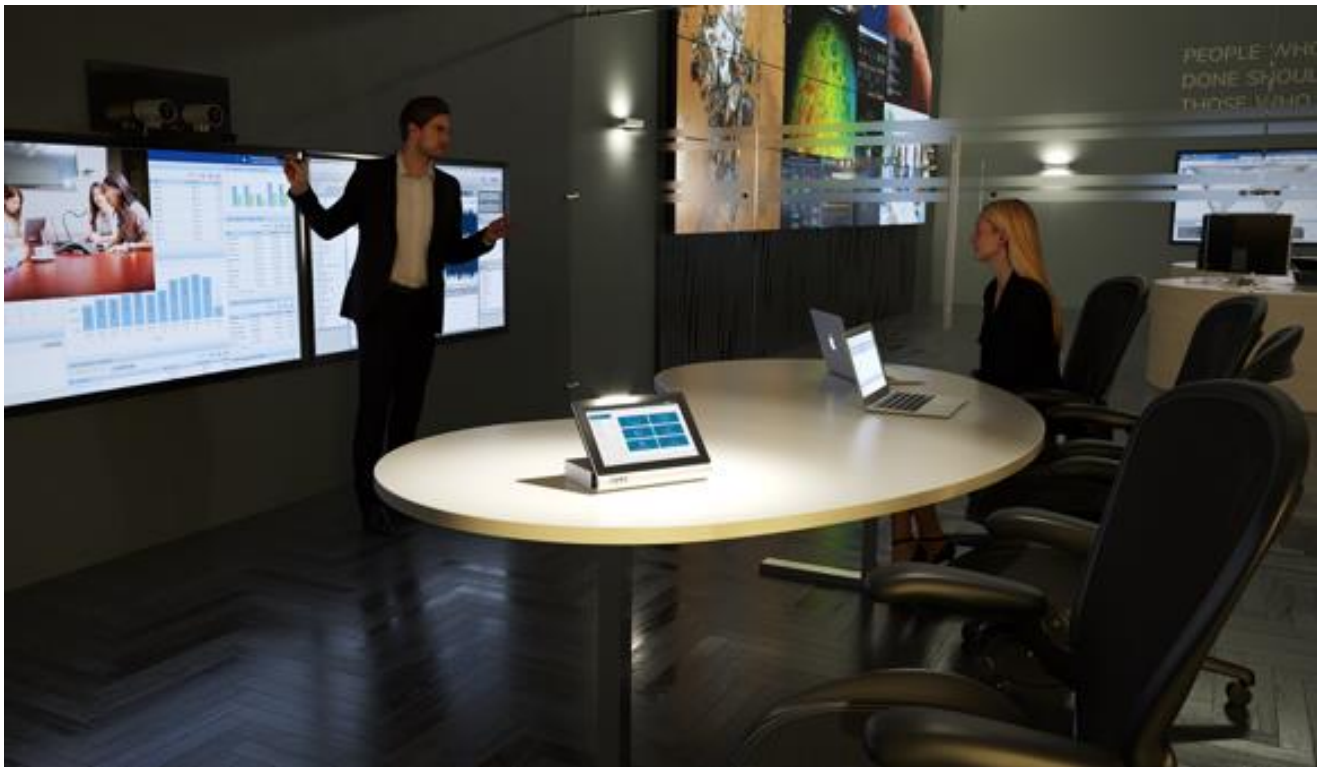
2. TURNKEY SOLUTIONS

3. INTEROPERABLE & INTEGRATED

Examples of integrations

4. STANDARDIZED PLATFORM
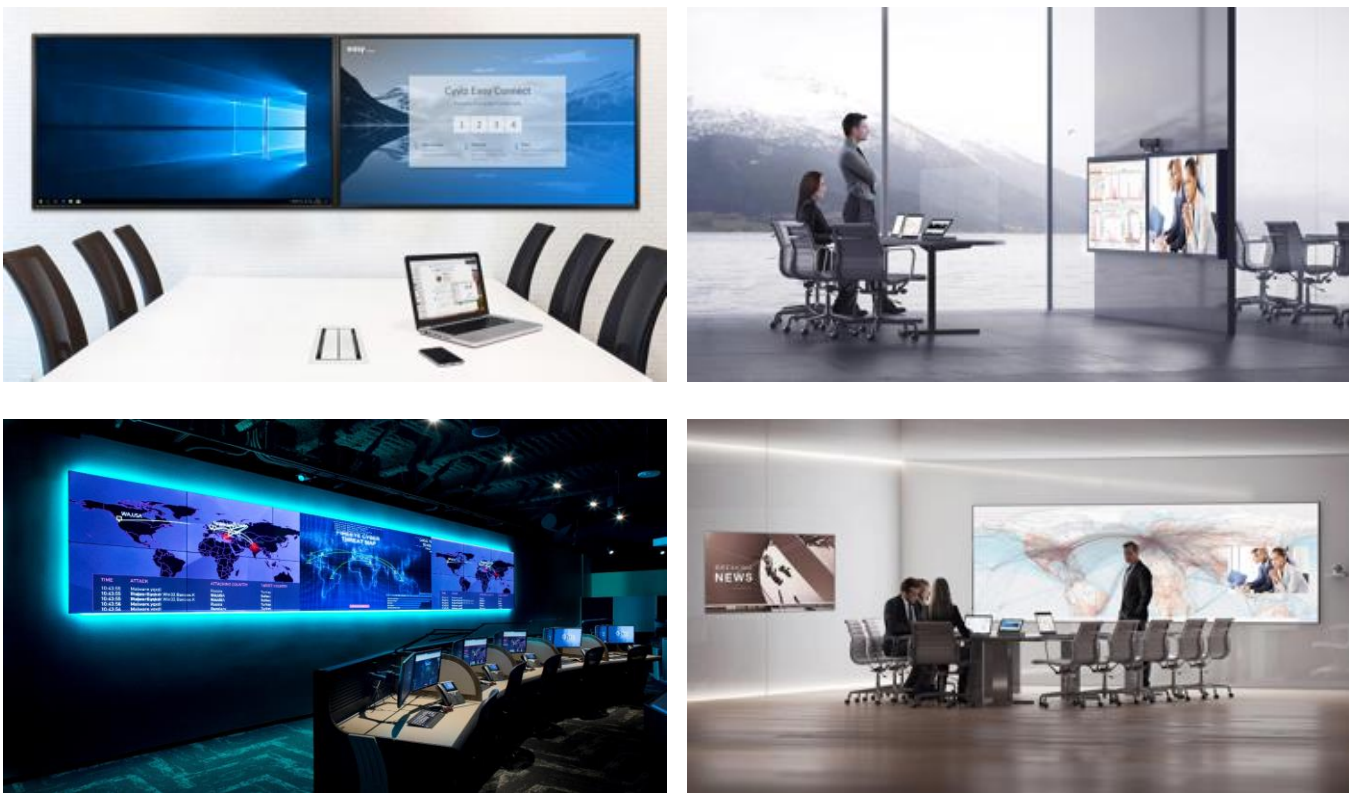
BUILT FOR THE DIGITAL WORKFORCE
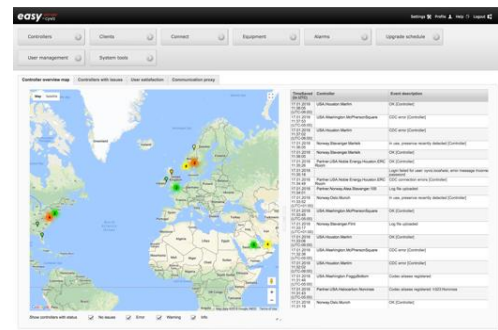
Easy to Deploy

- Standardized
- Configurable
- Replicable

Easy to Use
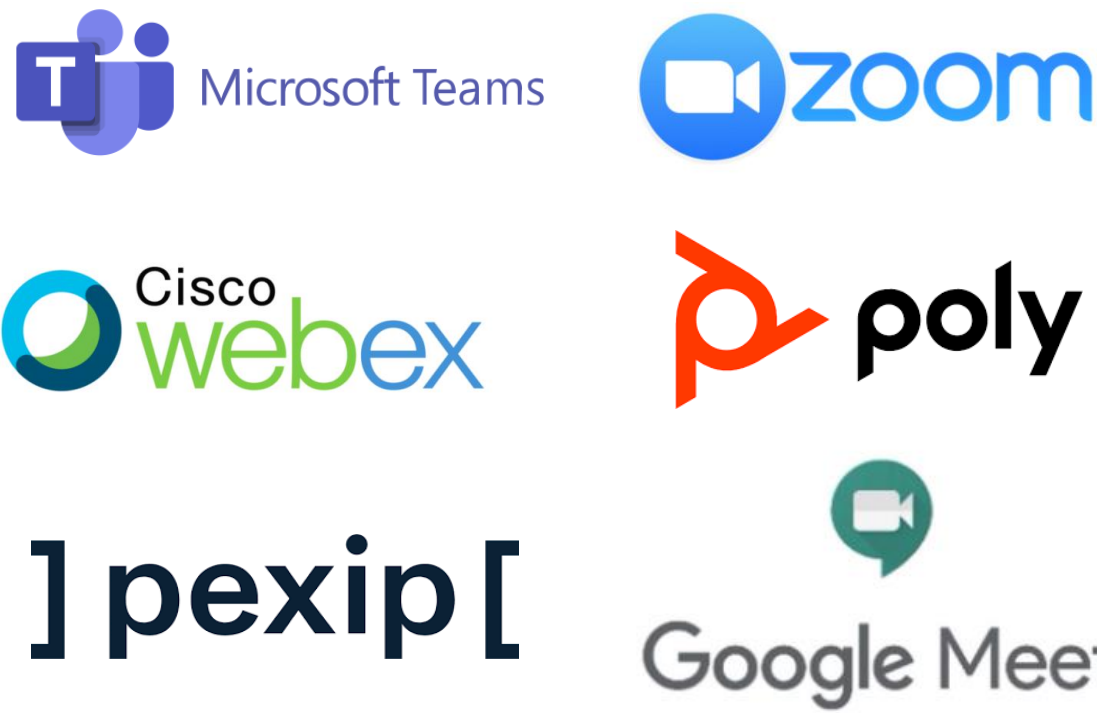

- Intuitive
- Consistent over time
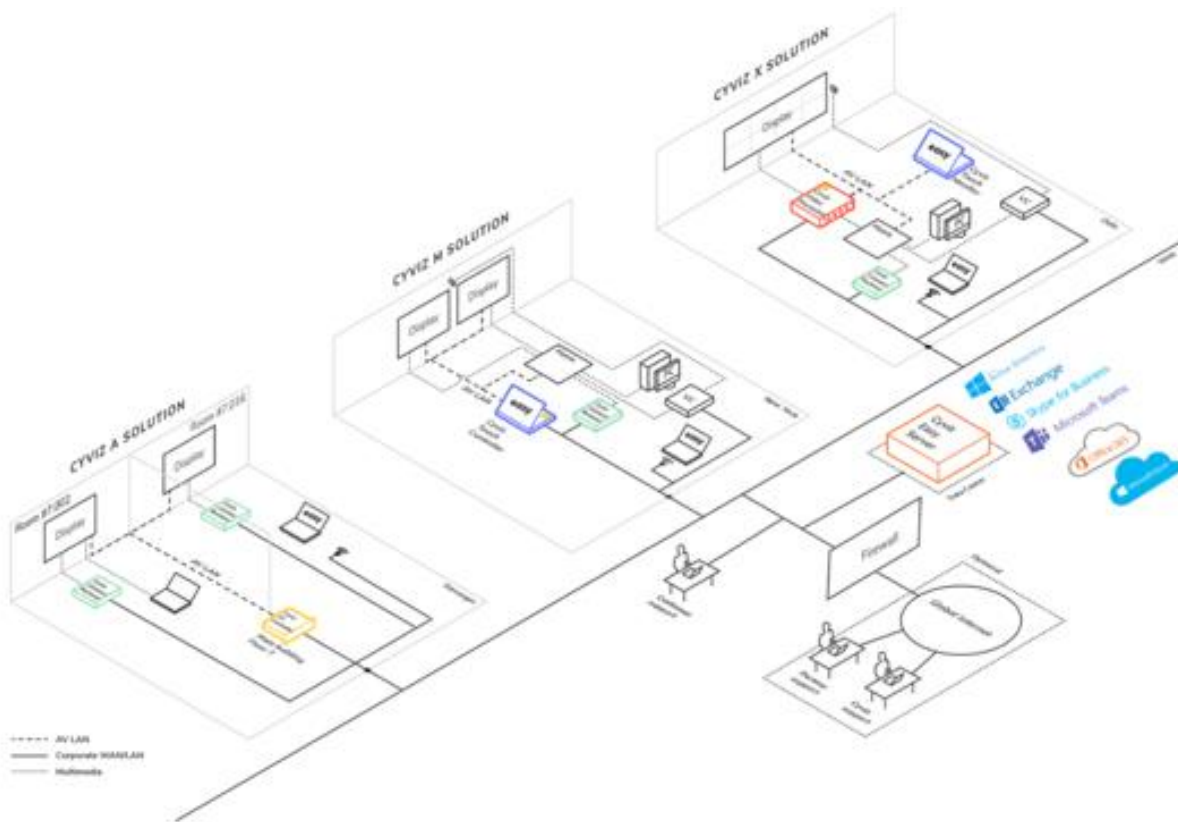- Consistent across platforms

Easy to Support

- Immediate support
- Remote diagnostics
- Centralized overview

Cyviz delivers high performance visualization driven by specialized and proprietary video processors

cyviz

Video wall example

Key characteristics

- Uncompressed raw video processing
- 4K@60Hz
- Scalable
- Flexible
- Anti-tearing
- Blending
- Scaling
- Cropping
- Built for collaboration
- Easy to install and configure

Ultra wide and pixel perfect display walls depend on state-of-the-art video processing

Complete turnkey solutions combining best of breed software and hardware with the Cyviz Easy Platform

cyviz

Software components[1]
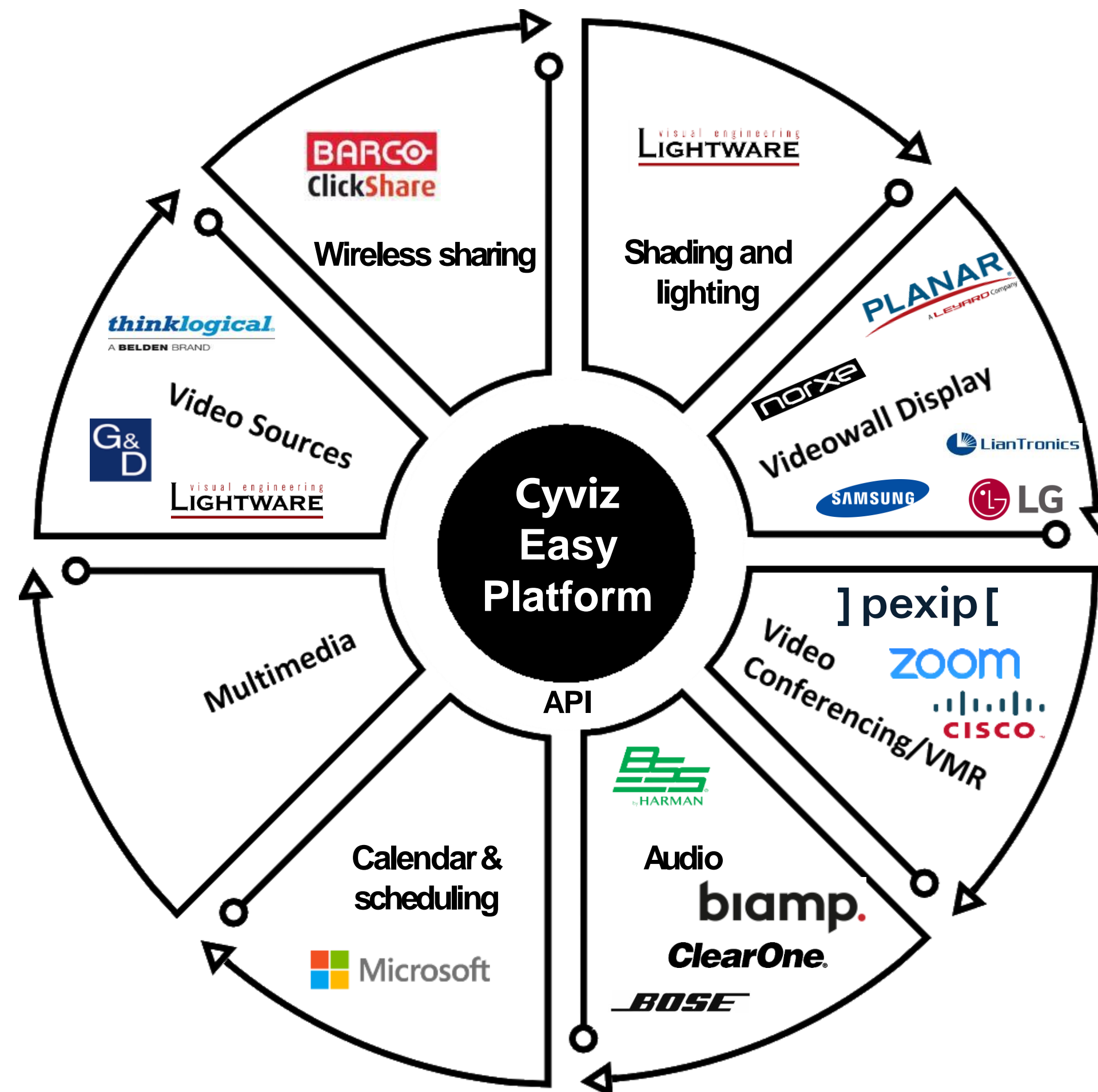
Cyviz Video Processor

Cyviz Easy A, M and X

Cyviz Easy Connect

Cyviz Easy Server

Solution setup

Cyviz Easy Platform

Wireless sharing — BARCO ClickShare

Shading and lighting — LIGHTWARE

Videowall Display — PLANAR, norxe, LianTronics, SAMSUNG, LG

Video Sources — thinklogical, G&D, LIGHTWARE

Video Conferencing/VMR — pexip, zoom, CISCO

Multimedia

Audio — HARMAN, biamp, ClearOne, BOSE

Calendar & scheduling — Microsoft

API

Hardware components[1]

Cyviz Easy Touch Monitor

Cyviz Video Processor

Cyviz Easy Connect

Cyviz Easy 1U Rack

1 Non-exhaustive

Attractive partnerships confirming value proposition

Partnership model

- Cyviz has established strong technology partners and integrations over its 22 years to enhance Cyviz core capabilities and extend Cyviz market reach

- Each new feature set and integration is instantly available to the entire global base of Cyviz customers due to the unique Cyviz "configurable" and "standardized" design

- Active expansion of partnerships to strengthen the portfolio:

  - Industry Application Partners – provide deep industry SME expertise with specific application technology

  - Channel Sales Partners – extend the reach of Cyviz sales to new customers, segments and territories

Selected examples

INDUSTRY APPLICATION PARTNERS

Microsoft · LUNDHALSEY · EVANS DESIGNS & EQUIPS MISSION CRITICAL OPERATIONS · eSmart SYSTEMS · stryker · SAP · Teleplan GLOBE · Schlumberger

CHANNEL SALES PARTNERS

ORACLE · Schlumberger · ATEA · HALLIBURTON · EMERSON · BOEING

Selected examples

Microsoft

- Global supplier agreement
- Cyviz Easy Controller and Easy Server built on Microsoft technology stack, Easy Server deployed on Azure Cloud
- Cyviz integrated with Microsoft Teams, Exchange, SSO, Active Directory
- Microsoft plan on using Cyviz Easy Platform for their Executive Briefing Centers, starting with their Microsoft Global Headquarters in Redmond installed Nov'20
- Joint F500 customers: Accenture, Chevron, P&G, Fidelity

CISCO

- Global strategic partners for over 10 years
- Deep product integration with Cisco video conferencing
- Cyviz Easy Controller integrated with Cisco WebEx Room series and for remote control, monitoring, and analytics
- Cyviz Easy Controller support for new Cisco WebEx Cloud Video service

PLANAR LEYARD

- Planar is the world's leading provider of high-performance LED and LCD digital displays
- Global strategic partners 8+ years with Cyviz Experience Centers and joint partner showrooms in Atlanta, Chicago, Dubai, Houston, London, New York City, Oslo, Portland, Riyadh, Singapore, Stavanger, Tampa, Washington DC
- Product integration for in-room display control and remote control, monitoring, and analytics
- Joint GTM for sales and marketing in NA, Europe, Middle East, and APAC
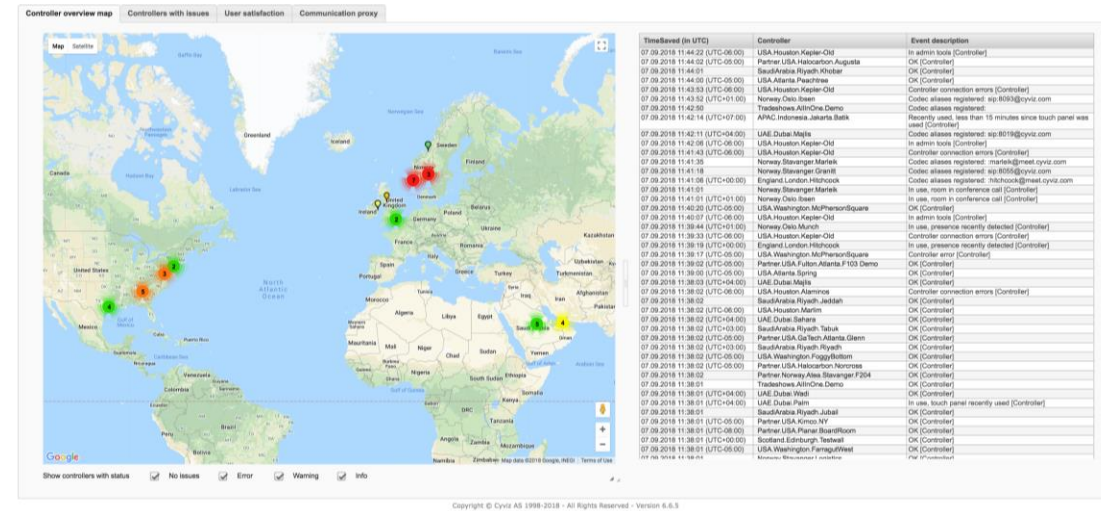
cyviz

Blue chip client base across various industries

Selected clients

GOVERNMENT & DEFENSE	DEPARTMENT OF DEFENSE · UNITED STATES OF AMERICA	DEFENSE LOGISTICS AGENCY	(UAE emblem)	KONGSBERG	**THALES**	**METROPOLITAN POLICE**
CORPORATE	Microsoft	accenture	*Fidelity*	Standard Chartered	Prudential	ARUP
TRANSPORTATION & AVIATION	Emirates Group Security	UNITED	مطار أبوظبي ABU DHABI AIRPORT	**AIRBUS**	**SITA**	
ENERGY	res power for good	Total	AkerBP	Chevron	OXY	ADNOC أدنوك

Proven track record of deliveries to many of the world's most demanding clients

# Product development roadmap – 2020 and onwards

CLOUD ENABLEMENT

- The current implementation of the Cyviz Easy Server is designed for large corporations which insist on on-prem deployment
- A cloud based multi-tenant version will substantially increase the market for Cyviz Easy related products and services (SaaS)

CYVIZ EASY AGENT

- The Cyviz Easy Agent technology is a versatile addition to the Cyviz Easy Platform
- Agent can be deployed on a wide range of device types for management and support
- The first generation of Easy Agent is designed for Microsoft Team Room Systems
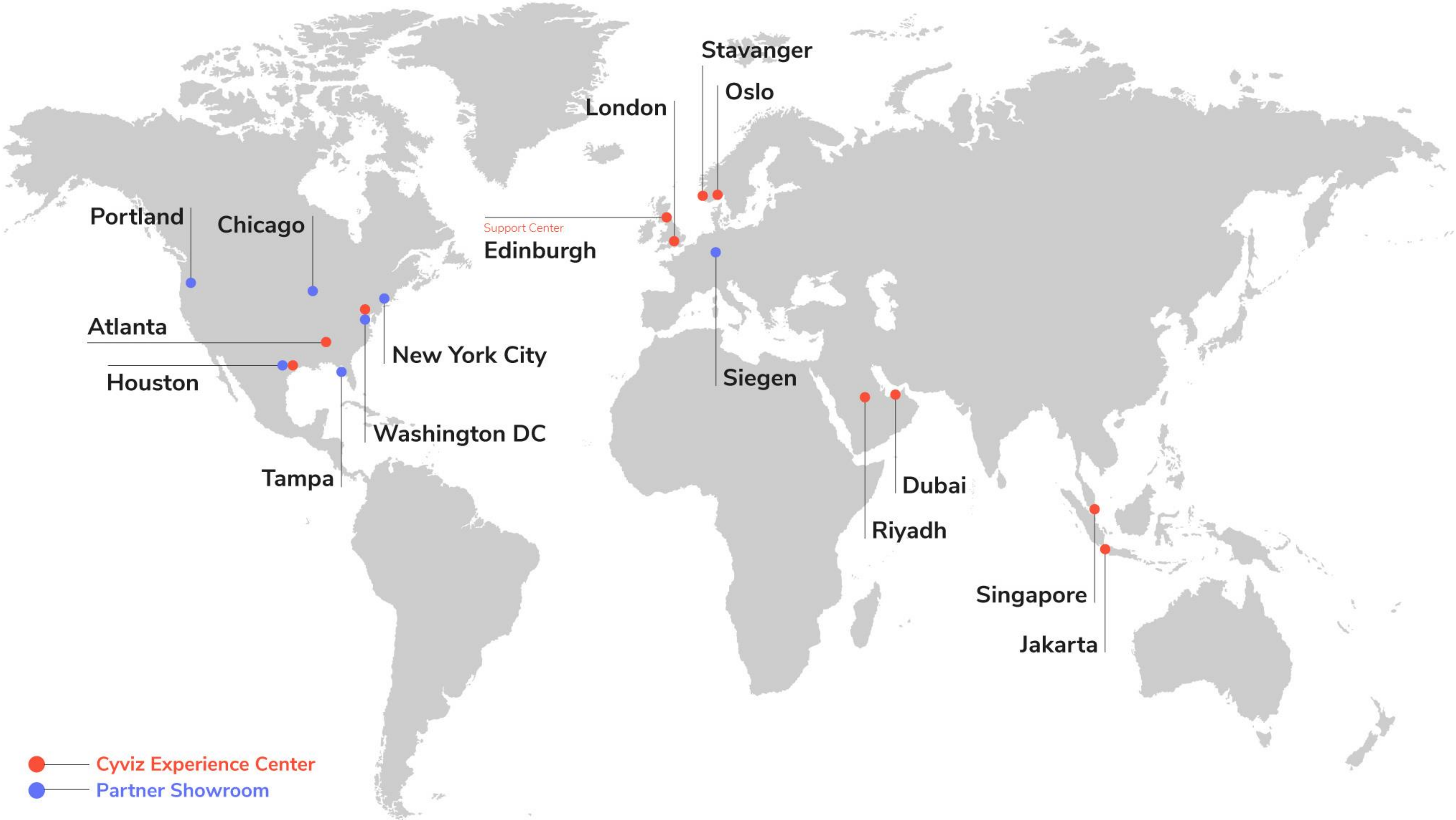
ANALYTICS AND INSIGHTS
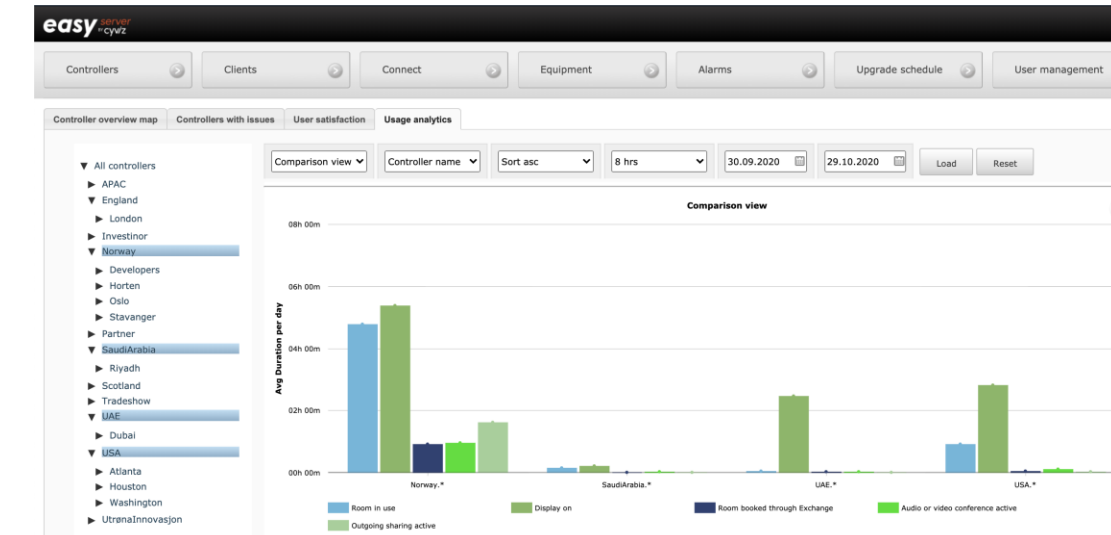
- All Cyviz Easy end-points are designed for monitoring and collect substantial amounts of real-time data about usage and utilization
- The Cyvz Easy Management platform collects and processes the data for analytics
- New Cyviz Easy Tools will turn the data into valuable business insight

NEW CYVIZ VIDEO PROCESSING

- High performance and scalable video processing is required to drive new generations of display technologies
- The transition from 4K to 8K will drive the need for state-of-the art hardware and software
- Cyviz will leverage 20 years of experience and strong partnerships with Intel and NVIDIA in this effort

Cyviz has global coverage

cyviz

Portland

Chicago

Atlanta

Houston

New York City

Washington DC

Tampa

London

Stavanger

Oslo

Support Center
Edinburgh

Siegen

Dubai

Riyadh

Singapore

Jakarta

● Cyviz Experience Center
● Partner Showroom

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We transform how people work